

Dr. Ulrike Vollstaedt

Research associate
Chair of Economics, especially Behavioral Social Policy
(Chairholder: Jeannette Brosig-Koch)
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Academic qualifications

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| 05/2012 | Dr. rer. pol./PhD in Economics (summa cum laude), Friedrich Schiller University, Jena
Thesis: “Bargaining with Asymmetric Power – On Groups, Individuals and Escalation”
Thesis committee: Oliver Kirchkamp, Thomas Kessler, Ilan Yaniv |
| 04/2008 | Diplom-Volkswirtin/Master in Economics, Friedrich Schiller University, Jena (grade: 1.6)
Diploma thesis: “Reciprocity and Game Theory” (grade: 1.3) |
| 06/2002 | Abitur/high school diploma, Große Stadtschule “Geschwister-Scholl-Gymnasium”, Wismar (grade: 1.0) |

Education and scientific positions

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| 09/2021 – present | Research associate, Chair of Behavioral Social Policy (Jeannette Brosig-Koch), University of Magdeburg , Magdeburg |
| 09/2019 – 08/2021 | Visiting researcher, School of Information , University of Michigan , Ann Arbor, USA (host: Yan Chen) |
| 10/2012 – 08/2021 | Research associate, Chair of Quantitative Economic Policy , University of Duisburg-Essen , Essen (04/2015 – 02/2016: maternity leave; 09/2019 – 08/2021: leave for research stay abroad) |
| 03/2012 – 09/2012 | Coordinator and researcher, Jena Graduate School “Human Behavior in Social and Economic Change”, Friedrich Schiller University, Jena |
| 02/2011 – 03/2011 | Visiting researcher, Center for the Study of Rationality , Hebrew University of Jerusalem , Israel (host: Ilan Yaniv) |

07/2008 – 12/2011	Doctoral student, International Max Planck Research School on Adapting Behavior in a Fundamentally Uncertain World (IMPRS Uncertainty), Friedrich Schiller University, Jena
04/2005 – 04/2008	Student in Economics, Friedrich Schiller University , Jena
11/2007 – 12/2007	Undergraduate research assistant, Chair of Macroeconomics, Friedrich Schiller University , Jena
03/2007 – 12/2007, 08/2006 – 11/2006	Intern and undergraduate research assistant, Evolutionary Economics Group, Max Planck Institute of Economics , Jena
09/2004 – 02/2005	Studies abroad, Ecole Supérieure de Commerce (now Ecole de Management de Normandie), Le Havre, France
09/2002 – 07/2004	Student in Business Administration/Intercultural Management, Friedrich Schiller University , Jena
09/1999 – 06/2000	School year abroad, Mentor College , Mississauga, Canada

Research interests

Behavioral and experimental economics, game theory (markets with asymmetric information, information disclosure, bargaining, group behavior)

Refereed journal publications

[Vollstaedt, U., Böhm, R. \(2019\)](#), Are groups more rational, more competitive or more prosocial bargainers?, *Journal of Behavioral and Experimental Economics*, 78, 146-159.

[Kirchkamp, O., Vollstaedt, U. \(2014\)](#), Bilateral bargaining of heterogeneous groups – How significant are patient partners?, *Journal of Economic Behavior & Organization*, 108, 433-441.

Working papers

Vollstaedt, U., Imcke, P., Brendel, F., Ehses-Friedrich, C. (2020), Increasing consumer surplus through a novel product testing mechanism, *Ruhr Economic Paper* 887. (*updated version submitted*)

Vollstaedt, U. (2011), Power asymmetry and escalation in Rubinstein bargaining, *Jena Economic Research Paper* 2011-054.

Work in progress

Heinrich, T., Köcher, S., Vollstaedt, U., Social media and lying.

Song, Z., Vollstaedt, U., Test me if you can – Increasing long-term consumer surplus through a novel product testing mechanism.

Grants, scholarships and awards

- 09/2019 – 08/2021 **DFG Research fellowship**, ~135,000EUR for research stay at the University of Michigan, USA (host: Yan Chen, project: “A new mechanism for product tests”)
- 01/2016 – 05/2017 Grant “Program to promote excellent junior scientists”, ~30,000EUR for project “Voluntary disclosure of product quality”, University of Duisburg–Essen
- 09/2012 Grant “ProChance 2012” for European Meeting of Economic Science Association, Friedrich Schiller University, Jena
- 07/2008 – 06/2011 Doctoral fellowship, International Max Planck Research School on Adapting Behavior in a Fundamentally Uncertain World (IMPRS Uncertainty), Friedrich Schiller University, Jena
- 02/2011 – 03/2011 Short-term fellowship, IMPRS Uncertainty, Friedrich Schiller University, Jena, for research stay at the Center for the Study of Rationality, Hebrew University of Jerusalem, Israel
- 07/2010 Grant “ProChance 2010” for additional experimental research funding, Friedrich Schiller University, Jena
- 07/2009 Grant “ProChance 2009” for Mannheim Empirical Research Summer School (MERSS), Friedrich Schiller University, Jena
- 09/2004 – 02/2005 ERASMUS grant for studies abroad, Ecole Supérieure de Commerce (now Ecole de Management de Normandie), Le Havre, France
- 06/2002 Best Abitur/high school diploma of the year, Große Stadtschule “Geschwister-Scholl-Gymnasium”, Wismar

Workshops, conferences, summer schools and invited talks

- 2022 Conference on Equity and Access in Algorithms, Mechanisms, and Optimization (EAAMO’22), George Mason University, Arlington, VA, USA (*poster presentation accepted*)
- 2021 NeuroPsychoEconomics (NPE) Conference, Online Zoom Conference, University of Amsterdam
- 2020 Verein für Socialpolitik, University of Cologne
- 2018 Brown Bag Seminar, DICE, University of Düsseldorf

- Institute Seminar, Thurgauer Wirtschaftsinstitut an der Universität Konstanz, Kreuzlingen, Switzerland
- 2017 European Meeting of the Economic Science Association (ESA), Vienna, Austria
 Institute Seminar, Max Planck Institute for Research on Collective Goods, Bonn
 Jena Economic Research Seminar, Friedrich Schiller University, Jena
- 2015 Economic Science Association (ESA) Mentoring Workshop, WZB/Berlin Social Science Center, Berlin
- 2014 Thurgau Experimental Economics Meeting (theem) “Cooperation and Competition within and between Groups”, Stein am Rhein, Switzerland
- 2012 European Meeting of the Economic Science Association (ESA), Cologne
 7th Nordic Conference on Behavioral and Experimental Economics, Bergen, Norway
- 2010 4th IMPRS Uncertainty Summer School, Max Planck Institute of Economics, Jena
 World Meeting of the Economic Science Association (ESA), Copenhagen, Denmark
 Doctoral seminar, Chair of Economics and Information Systems, Leipzig Graduate School of Management/Handelshochschule Leipzig (HHL)
 3rd IMPRS Uncertainty Thesis Workshop, Ringberg Castle, Kreuth
- 2009 3rd IMPRS Uncertainty Summer School, Max Planck Institute of Economics, Jena
 Mannheim Empirical Research Summer School (MERSS), Mannheim University
 2nd IMPRS Uncertainty Thesis Workshop, Friedrich Schiller University, Jena
- 2008 2nd IMPRS Uncertainty Summer School, Max Planck Institute of Economics, Jena

Teaching

Bachelor

Competition theory and policy (exercise: winter semester 2018/19, 2017/18, 2016/17, 2014/15, 2013/14, 2012/13)

Economics of asymmetric information (lecture and exercise (in English): summer semester 2022)

Introduction to economics (exercise: winter semester 2018/19)

Introduction to experimental economics (lecture: summer semester 2016; exercise: summer semester 2018, 2017, 2014, 2013)

Selected topics in economic happiness research (seminar with J. Brosig-Koch: summer semester 2019)

Supervision of bachelor theses (in English and German; summer semester 2022, 2019; winter semester 2014/15)

Master

Applied experimental economics (scientific project (in English): winter semester 2021/2022)

Market design and experimental economics (exercise (in English): summer semester 2019, 2018, 2017)

Fundamentals of experimental economics (tutorial: summer semester 2014, 2013)

Theoretical and empirical market design (tutorial: summer semester 2014, 2013)

Supervision of master thesis (summer semester 2017)

Master/PhD

Experimental market design (seminar with J. Brosig-Koch, winter semester 2016/17, 2014/15, 2013/14, 2012/13)

Service

Department

Organization of the economics PhD and post-doc research seminar, University of Duisburg-Essen (03/2016 – 08/2019, 04/2013 – 03/2015)

Discussant

Central German Doctoral Program Economics (CGDE) workshop 2022, Online Zoom meeting

Mentoring

Mentor for [Minerva FemmeNet](#) (network for female scientists at the [Max Planck Society](#))

Previous mentees: [Angela Dorrough](#), [Anina Schwarzenbach](#)

Refereeing

Applied Economics Quarterly, Games and Economic Behavior

Workshop Co-Organization

IMPRS BeSmart & OVGU Econ Workshop *scheduled for Nov 2022 in Magdeburg*

Miscellaneous

Personal

married, one child (born 2015)

Computer skills

Linux, Windows, R, L^AT_EX, knitR, z-Tree

Languages

German (native language); English (excellent); French (good); Russian, Spanish, Latin (intermediate); Standard Arabic, Tunisian dialect (basic)

Sports

(long-distance) swimming, Pilates

References

Prof. Dr. Jeannette Brosig-Koch

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Prof. Yan Chen, Ph.D.

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Prof. Dr. Oliver Kirchkamp

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